

**Area 40, Inc.**  
**Budget vs. Actual by Line Item**  
**January-March 2012**

|                                  | <u>Jan-Mar 12</u>      | <u>YTD Budget</u>         | <u>Annual Budget</u>      |
|----------------------------------|------------------------|---------------------------|---------------------------|
| <b>Ordinary Income/Expense</b>   |                        |                           |                           |
| <b>Income</b>                    |                        |                           |                           |
| Group Contributions              | 5,166.71               |                           |                           |
| District Contribution            | 245.71                 |                           |                           |
| Triangle Subscriptions           | 100.00                 |                           |                           |
| Sales of Service Manuals         | 455.00                 |                           |                           |
| <b>Total Income</b>              | <u>5,967.42</u>        |                           |                           |
| <b>Expense</b>                   |                        |                           |                           |
| <b>Travel Expenses</b>           |                        |                           |                           |
| Gas                              | 384.38                 | 986.00                    | 4,366.00                  |
| Mileage                          | 60.30                  | 252.00                    | 1,147.00                  |
| Meals                            | 216.78                 | 610.00                    | 2,425.00                  |
| Lodging                          | 687.92                 | 1,092.00                  | 6,562.00                  |
| Air/Train/Taxi fare              | 0.00                   | 0.00                      | 150.00                    |
| Area 40 contribution to GSC      | 1,200.00               | 3,239.00                  | 3,239.00                  |
| <b>Total Travel Expenses</b>     | <u>2,549.38</u>        | <u>6,179.00</u>           | <u>17,889.00</u>          |
| <b>Rent</b>                      |                        |                           |                           |
| Archives storage                 | 1,400.00               | 1,050.00                  | 4,200.00                  |
| Meeting space                    | 0.00                   | 0.00                      | 2,350.00                  |
| <b>Total Rent</b>                | <u>1,400.00</u>        | <u>1,050.00</u>           | <u>6,550.00</u>           |
| <b>Literature Expenses</b>       |                        |                           |                           |
| Lit purchases (not svc manuals)  | 325.22                 | 760.00                    | 760.00                    |
| Service manuals (for resale)     | 603.10                 |                           |                           |
| <b>Total Literature Expenses</b> | <u>928.32</u>          | <u>760.00</u>             | <u>760.00</u>             |
| Photocopies / printing           | 358.35                 | 1,225.00                  | 3,475.00                  |
| Dues, registration, fees         | 170.88                 | 170.00                    | 170.00                    |
| Postage                          | 171.17                 | 493.00                    | 1,303.00                  |
| Supplies                         | 39.14                  | 100.00                    | 322.00                    |
| <b>Telephone</b>                 |                        |                           |                           |
| Directory Listings               | 542.10                 | 420.00                    | 1,750.00                  |
| Phone and Conference Calls       | 111.09                 | 50.00                     | 200.00                    |
| 800 Number                       | 475.00                 | 750.00                    | 3,000.00                  |
| <b>Total Telephone</b>           | <u>1,128.19</u>        | <u>1,220.00</u>           | <u>4,950.00</u>           |
| Miscellaneous expense            | 25.00                  | 150.00                    | 150.00                    |
| <b>Total Expense</b>             | <u>6,770.43</u>        | <u>11,347.00</u>          | <u>35,569.00</u>          |
| <b>Net Ordinary Income</b>       | <u>(803.01)</u>        | <u>(11,347.00)</u>        | <u>(35,569.00)</u>        |
| <b>Net Income</b>                | <u><u>(803.01)</u></u> | <u><u>(11,347.00)</u></u> | <u><u>(35,569.00)</u></u> |
| Checkbook Balance 3-31-12        | 14,603.26              |                           |                           |
| Prudent Reserve                  | (11,856.33)            |                           |                           |
| Archivist Account                | (1,044.83)             |                           |                           |
| <b>Operating Balance</b>         | <u>1,702.10</u>        |                           |                           |